

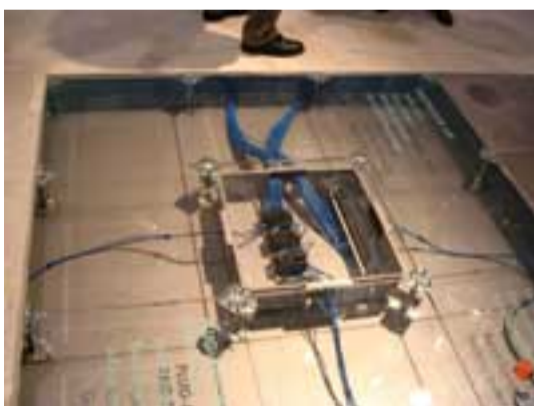
## PRE-TERMINATED ZONE WINS FOR SUSTAINABILITY 9/29/2004



**Above:**  
**The Haworth Booth at IDEX/  
NeoCon**



**Above:**  
**Kurt Vander Schuur of Haworth  
Marketing accepts the two Gold  
awards from the judges**



**Above:**  
**Pre-terminated Zone in the  
display floor**

The Gold awarded to Pre-terminated Zone cabling at IDEX/NeoCon 2004 in Toronto was in the category for Best Sustainable Product. While PT Zone has won awards for excellent technology before, such as the Silver at this year's Chicago NeoCon show, this time the judges awarded the cabling system for its ability to help clients become more environmentally sustainable.

By being pre-terminated this cabling system means it installs faster, so fewer trades come to the job-site and make fewer trips, which saves on greenhouse gasses. Then its plug and play abilities, laid out in zones throughout a raised access floor like TecCrete or Nexus, means Pre-terminated Zone can be unplugged and re-plugged without cutting cables and disposing of them in the landfill. (Plenum rated data cables are sheathed in lead and plasticized filled jackets.)